

CHILDS Advises PharmaLogics Recruiting in its Recapitalization by Webster Capital

Atlanta, GA – February 16, 2017 – CHILDS Advisory Partners (“CHILDS”) served as the exclusive financial advisor to PharmaLogics Recruiting (“PLR” or “the Company”), a provider of recruiting solutions for life sciences companies worldwide, in its recapitalization by Webster Capital (“Webster”).

Founded in 2003, PharmaLogics Recruiting is a leading recruitment process outsourcing (“RPO”) firm focused on bio-pharmaceutical companies and clinical research organizations engaged in drug/medical device development. The Company is headquartered in Quincy, Massachusetts and maintains a European office in Basel, Switzerland in order to deliver services to companies of all sizes worldwide. PLR’s rapid growth and excellent reputation have been driven by the firm’s life sciences expertise, collaborative approach, and flexible, high-quality solutions delivered on a global scale.

Megan Driscoll, CEO of PLR stated, “We are thrilled to partner with Webster in our next phase of growth. The Webster team brings a wealth of experience in healthcare services and shares our core values of innovation, collaboration, transparency and enthusiasm. With their support, we look forward to continuing to transform the way recruitment services are delivered and pursuing other exciting growth plans.”

Driscoll added, “The level of service and attention we received from the CHILDS team exceeded our expectations. Their knowledge of our industry and end-market along with their prioritization of our objectives gave us great confidence that we found the perfect partner.”

“It was a pleasure working with such an innovative firm and dynamic management team. We are pleased that they have partnered with Webster and look forward to following their continued growth,” said Ross DeDeyn, Managing Director at CHILDS Advisory Partners.

About PharmaLogics Recruiting

Headquartered in Quincy, MA, PLR provides a comprehensive suite of recruitment solutions to life sciences companies with a focus on bio-pharmaceutical firms engaged in drug/medical device development.



About Webster Capital

Webster Capital, headquartered in Waltham, MA, is a private equity firm with over \$600 million of committed capital that invests in the branded consumer and healthcare services industries. Webster Capital provides equity financing, expertise, and a broad contact network for management buyouts and growth capital.



About CHILDS Advisory Partners

CHILDS Advisory Partners provides exceptional investment banking services to high-performing middle market business services, healthcare and technology companies. Our unique combination of sector expertise, process excellence, and a deep, experienced team allows us to achieve successful outcomes for our clients. Collectively, our senior bankers have executed over 450 M&A and financing transactions. CHILDS Advisory Partners was named the 2016 Boutique Investment Banking Firm of the Year by The M&A Advisor. CHILDS is a member of FINRA and SIPC and is a registered broker-dealer. Please visit www.childsadvisorypartners.com for more information about our firm.



Please contact us to learn more about working with the CHILDS team:

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